

TD BEEF

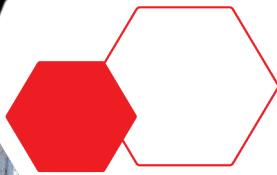
ProfitSOURCE™ MANUAL



YOUR SUCCESS Our Passion.



SUPERIOR Genetics, RELIABLE Markets



ProfitSOURCE™



ProfitSOURCE beef sires are specifically selected for use on dairy cows with a focus on traits needed to earn top dollar for your beef x dairy calves.



ProfitSOURCE Partners, TD Beef and Power Genetics, offer improved, secure pricing for qualifying calves.



ProfitSOURCE connects packer interest with improved uniformity and cutability along with age, sire and source traceability through RFID.



ProfitSOURCE calf care guidelines ensure feeding and carcass performance, adding value along the supply chain.

Highly trained Select Sires consultants are ready to help you determine the best breeding plan to ensure the highest profitability for your herd. Call today to learn more and to ask for a ProfitSOURCE sire list!

Welcome to

ProfitSOURCE™



Increased profits from lower-value genetics



Improvement of short-term cash flow through inventory management



Diversification of marketing and timeline options for beef x dairy calves



Utilization of the correct beef genetics, calf care guidelines and traceability measures to ensure demand and marketplace premiums

ProfitSOURCE is a program designed by Select Sires to supply the beef production chain with genetically superior, high performing animals. To achieve this goal, everyone within the production chain must do their part, which includes supplying the best genetics, providing optimum calf care and performing accurate recordkeeping allowing traceability throughout the system. By adhering to the guidelines that follow, we can create a product that will meet the demand for high-quality, source- and genetics-verified beef as it moves through the production chain.

ProfitSOURCE is the genetic and management umbrella that a variety of Select Sires' beef x dairy programs operate under. You will find these programs listed in this manual. Your local Select Sires representative will help you determine the right program to meet your management structure and operational goals.

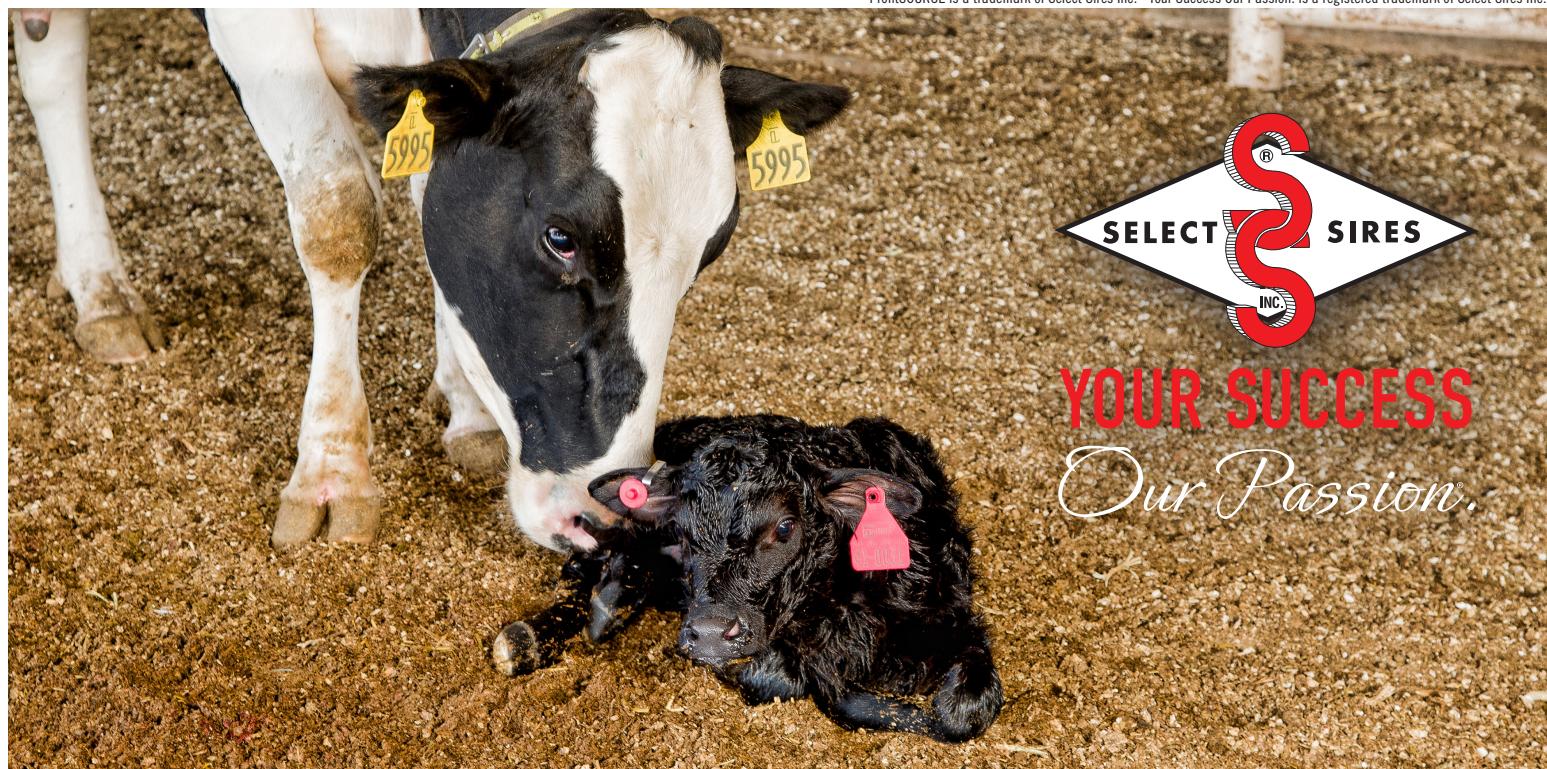
Recognizing the need to help our members consistently maximize the return on their beef x dairy calves, Select Sires has developed the ProfitSOURCE program to:

1. Create beef x dairy crosses from the best genetics possible to improve growth and carcass qualities and create high value calves for the beef production chain.
2. Link the calf identification, sire identification, date of birth and a permanent animal identification throughout the production chain, so accurate information can flow from the calving pen to the calf grower, to the feedlot and finally to the packing plant for full traceability.
3. Encourage optimal calf care to assure passive immunity transfer and put your beef x dairy calves on a consistent nutrition and health growth plane.

By adhering to these guidelines, you are creating a product that will continue to grow in demand for customers throughout the production chain. This manual was created to help you build better beef and we welcome your feedback and suggestions.

Thank you for your interest in ProfitSOURCE and Select Sires genetics. Your Success Our Passion®!

™ProfitSOURCE is a trademark of Select Sires Inc. ®Your Success Our Passion. is a registered trademark of Select Sires Inc.



ProfitSOURCE™ Management and Data Sharing Agreement

Building Better Beef through Premium Genetics and Management

By tagging my beef x dairy (BxD) cross calves from ProfitSOURCE beef sires with red ProfitSOURCE 840 RFID tags, I agree to identify these calves as sired by ProfitSOURCE-qualified genetics that excel in carcass value and performance. I understand that the calves displaying a ProfitSOURCE tag offer increased value to potential buyers for their ability to perform as they move through the supply chain. The red RFID dangle tag denotes ProfitSOURCE and the rivet color denotes the program within ProfitSOURCE that calves are destined or targeted toward.

ProfitSOURCE CALF OWNER RESPONSIBILITIES

In purchasing the ProfitSOURCE tags, I agree to keep calves healthy, free of illness, lameness, swollen navel, blindness or any other condition resulting in a non-merchandisable animal. I agree to manage these calves in a similar manner as my dairy replacement heifers.

RECORDKEEPING

An organized record management program is vital. Detailed records will assure that an animal's genetics, identity, date of birth, calving ease information, vaccination and treatment record, as well as performance levels are traceable and transferrable from one owner or location to another. Access to data will aid in information and data transfer to our partners throughout the supply chain. This will assist in projecting potential calf inventories to ensure our partners in the production chain are prepared in advance for calf pick up and housing needs.

At Breeding:

- Accurately record use of ProfitSOURCE sires
 - o Sire Code/Breeding Date(s) Example: 2AN611, 11/10/20

MANAGEMENT

At Calving:

- Accurately record calving information
 - o Calf Date of Birth (DOB)
 - o Calf Gender
 - o Tag ProfitSOURCE-qualified calves with a red or green ProfitSOURCE dangle tag and a red ProfitSOURCE RFID button tag and record the tag numbers.
 - Rivet color of each tag denotes respective ProfitSOURCE program
 - o Calving Ease (CE) if possible. (5-point scale with 1 = easy and 5 = extremely difficult)
 - o Record the calf information in your dairy software program along with the sire and EID/RID tag number
 - o Save the information to your dairy software until uploaded. See ProfitSOURCE Manual or ask your Select Sires representative for details.
- As quickly as possible, remove the newborn calf from maternity pen/dam.
- Immediately, preferably within 30 minutes, dip the navel with a 7% iodine solution or equivalent. Repeat this procedure within 12 hours.
- Follow an established colostrum protocol that includes, four (4) quarts of good-quality maternal colostrum or two (2) quarts of colostrum replacer within four hours of birth. Please refer to additional details in the ProfitSOURCE Manual to achieve successful passive transfer of immunity.
- In the event that health challenges such as scours, respiratory disease, or above average mortality or morbidity are identified as directly related to calves sourced from my facility, I agree to take part in a review of dry cow, maternity, fresh pen, and newborn calf protocols.
- All calves/cattle, regardless of age, are to be managed in accordance with Beef Quality Assurance (BQA) guidelines as sited: <https://www.bqa.org/resources/manuals>.
- For calves raised on the dairy, an approved vaccination program is to be in place for all calves.
 - o Bull calves should be castrated.
 - o All calves should be dehorned prior to 120 days of age. Dehorning should be done before the diameter of the horn base grows to one inch in diameter.
- Calves must be managed nutritionally to maximize performance.
- As research evolves, I am willing to implement research-proven and recommended protocols to reduce the incidence of liver abscesses.
- Select Sires reserves the right to randomly DNA test calves for parentage. In the event calves do not match the identified ProfitSOURCE sire(s), I agree to an audit to determine management changes necessary to comply with this agreement. Calves from non-ProfitSOURCE sires, including clean-up bulls, are not allowed in this program.

DATA SHARING

This is a data sharing agreement (the "Agreement") dated as of the date specified below, between Select Sires, Inc. ("Select Sires" or "we") and the person named below as the dairy producer ("you").

A. Select Sires is dedicated to providing its customers with superior products and innovative solutions to enhance cow performance and dairy management, and as a result, profitability. Systems designed for entering, storing, and analysis of on-farm data have greatly impacted our industry, and genetic evaluations and precision dairy management have proven invaluable. The sharing of data is therefore mutually beneficial for the individual dairy producers and the entire organization.

B. The goal of data collection from various on-farm systems of individual dairy producers and the aggregation of that information is 1) to provide you with innovative solutions for dairy management, and 2) provide Select Sires with a research dataset to help develop these tools. Part of this research and development process may include providing data to third parties such as academic institutions and/or other allied industry organizations.

In consideration of their mutual promises, the parties agree as follows:

I. *Data ownership*

For the purposes of the Agreement, "Raw Data" is considered data collected directly from any data management software in the most native form. Reports, output, or proprietary calculations derived from native data are NOT considered Raw Data. You will continue to own all Raw Data that you provide to Select Sires under the Agreement. By submitting any Raw Data to Select Sires under the Agreement, you represent that you own the Raw Data and are not in any way prevented from sharing the Raw Data with Select Sires. The Agreement does not preclude you from sharing your Raw Data with any party other than Select Sires.

II. *License*

You hereby grant Select Sires a perpetual, royalty-free, irrevocable, sublicensable license to use the Raw Data. This means that Select Sires will have the right to use your Raw Data for data aggregation, research purposes, the development of new tools for dairy management and any other reason Select Sires may now or later determine. Any tools or solutions Select Sires develops based on your Raw Data (the "Results") will be the exclusive property of Select Sires. Results provided are for use on your dairy and may only be shared with consultants (i.e. vets, nutritionists, lenders, etc.) of your dairy who are not in direct competition with Select Sires.

III. *Data sharing and data security*

Select Sires must share your Raw Data and certain Results with certain third parties, including its established and future ProfitSOURCE partners, in order to fulfill the purposes of the ProfitSOURCE program. By choosing to participate in Select Sires' ProfitSOURCE program, you acknowledge and agree that Select Sires will share your non-anonymized Raw Data and Results with such third parties. Data may be shared with non-ProfitSOURCE third parties, for example for research and development purposes. In this case, herd identifiers will be removed within reason from your Raw Data, and we will not share the herd name. With that being said, we cannot rule out the ability of a third party to identify a dairy based on herd demographics and unique data attributes.

While Select Sires shares your Raw Data for the permitted use as described above, Select Sires is also committed to protecting the security of your Raw Data from unauthorized use or disclosure. Select Sires will provide prompt notice of any data breach affecting your Raw Data stored in Select Sires' databases to the extent Select Sires becomes aware of any data breach or other misuse with respect to Your Data. If Select Sires receives notice from any third party/parties of a data breach or other misuse of your Raw Data, Select Sires will provide you with prompt notice of same. Select Sires shall not be liable for any damages resulting out of Select Sires' loss or unauthorized disclosure of your Raw Data, except to the extent such damages are a direct result of Select Sires' gross negligence or willful acts or omissions, nor will Select Sires be liable in any event for any damages resulting from any third party/parties' data breach or other misuse of your Raw Data.

IV. *Termination of Agreement*

The Data Sharing Agreement may be terminated by either party at any time by providing a written notice to the other party. If you terminate the Data Sharing Agreement, Select Sires will have two business days after receipt of your termination notice to disable all data collection technology at your location. Select Sires will not be returning or destroying any Raw Data incorporated into results or our database through the effective date of termination.

V. *Miscellaneous*

The Data Sharing Agreement contains the entire agreement between the parties with respect to the matters covered herein and supersedes all prior negotiations and agreements, written or oral, between the parties. The Agreement may not be amended, altered or modified except by written agreement signed by both parties. Neither party may assign the Agreement without the prior written consent of the other party.

This Agreement is made pursuant to and shall be interpreted in accordance with the laws of the State of Ohio. The parties agree that the exclusive venue for any action arising out of or related to the Agreement shall be a court of competent jurisdiction located in Franklin County, Ohio.

IN WITNESS WHEREOF, the parties have executed the Agreement as of the date written below.

SELECT Sires, INC.

By: James R Williams

Print Name: Jim Williams

Title: CIO

Date: December 2, 2020

I have read, understand, and accept the terms of this ProfitSOURCE Management and Data Sharing Agreement.

Customer/Operation Name	Contact Person
Street Address	Contact Email
City/State/Zip Code	Contact Phone Number
USDA Premise ID Number	Select Sires Cooperative
Printed Name	Account Number
Signature	Select Sires Sales Representative
Date	Select Sires Trusted Advisor

Herd Breed(s)	# of Milking & Dry Cows
---------------	-------------------------

of BxD Calves Expected Per Month

Dairy Software Program (Check)

- | |
|---|
| <input type="checkbox"/> BoviSync |
| <input type="checkbox"/> DairyCOMP 305 |
| <input type="checkbox"/> PCDART: Herd ID _____ RAC Code _____ |
| <input type="checkbox"/> Other: Program Name _____ |

Projected date to start using program sires / /
 Month Day Year

List beef sires used in the last nine months: _____

This document may be submitted to Select Sires in one of the following manners:

1. Print and complete. Scan or photograph this page and email to Jill Strangstalien at jstrangstalien@selectsires.com or mail via USPS to:
 Select Sires Inc.
 Attn: Jill Strangstalien
 100 Majestic Drive, Suite 500
 Westby, WI 54667
2. If you prefer a computer fillable document, one can be downloaded for you by your Select Sires representative. Once the document is completed. Save the document and email it to Jill Strangstalien at jstrangstalien@selectsires.com.
3. Complete and submit electronically via DocuSign.

Please direct ProfitSOURCE inquiries, questions and comments to your local Select Sires representative or Select Sires Beef Business and Supply Chain Specialist, Sandra Utter at sutter@selectsires.com or (307) 287-6647.

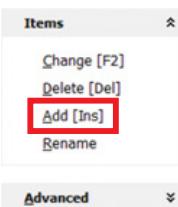
CALF IDENTITY**DC305 Users**

Setting up calves to be identified as a ProfitSOURCE calf in DC305

1. On the command line type in “alter\2” and hit enter.



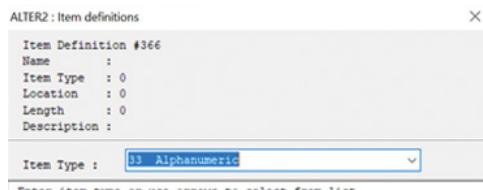
2. On the upper left-hand side of the screen select “Add.”



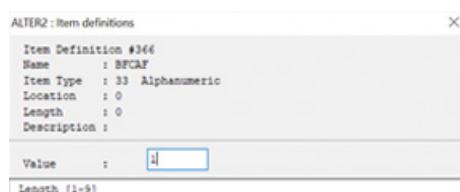
3. Next, type the name of the item as “BFCAF” and hit enter.



4. Next, type in “33” for Item Type and hit enter.



5. Next, type in “1” to set the length of field to one space.



6. Next, type in “Identified as a beef calf” for Item Description and hit enter.



7. To finish, click on the “Yes” box to save this item definition.



8. The completed item should look similar to the picture below. “Index” and “Loc/Op1” may be different but “Len/Op2” should be 1 and “Type” should be 33.

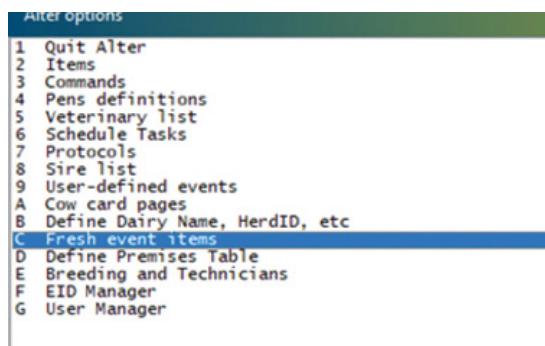
Name	Index	Loc/Op1	Len/Op2	Type	Description
BFCAF	366	400	1	33	Identified as a beef calf

Setting up FRESH command in DC305 to enter calf as BFCAF when born

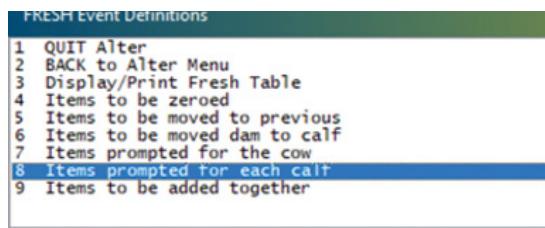
1. Start by typing “ALTER” on the command line.



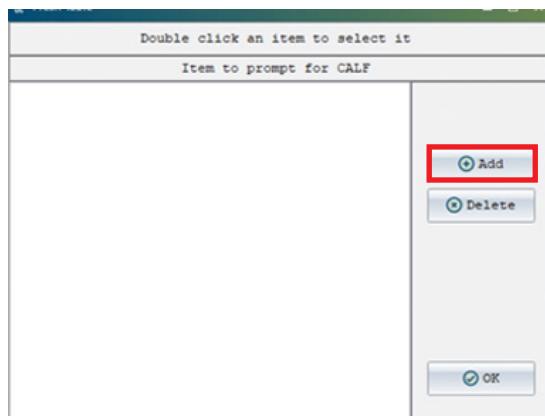
2. Then choose (C) Fresh event items.



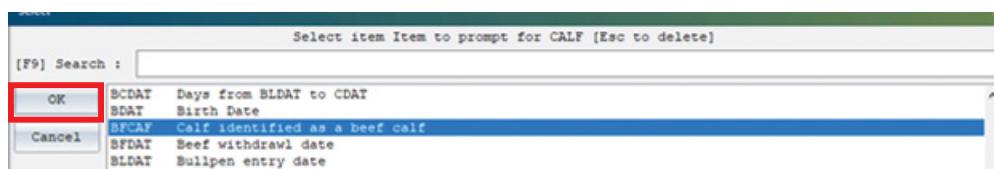
3. Then choose (8) Items prompted for each calf.



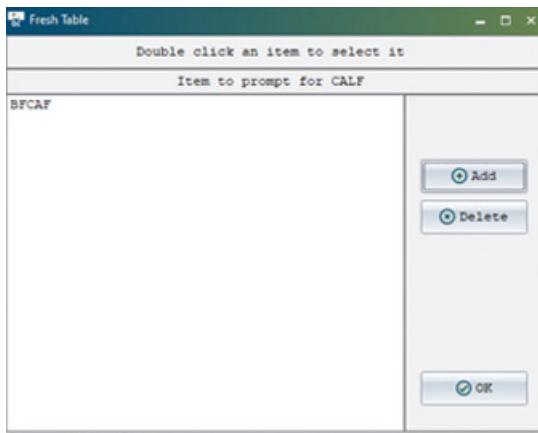
4. Then click on “+ADD” button.



5. Select “BFCAF” from the list of items. Then click “OK.”



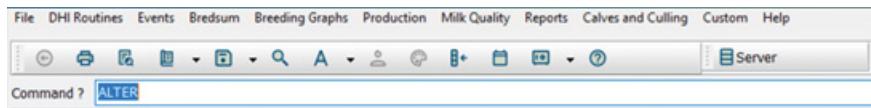
6. BFCAF should then show up in the FRESH TABLE. When a beef calf is born you should enter Y for yes when prompted for BFCAF. If the calf is not a beef calf do not enter anything for BFCAF.



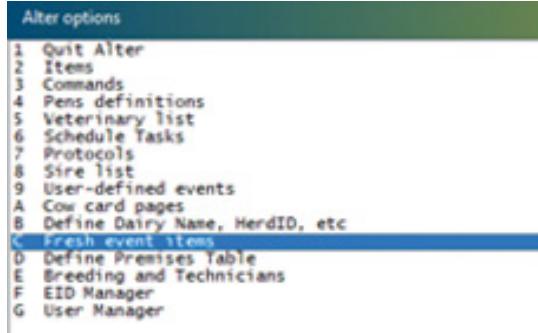
Things to check in DC305 for Beef Calf Identification

When setting up DC305 to track your beef calf you need to check items that are being transferred from the dam's record to the calf's record.

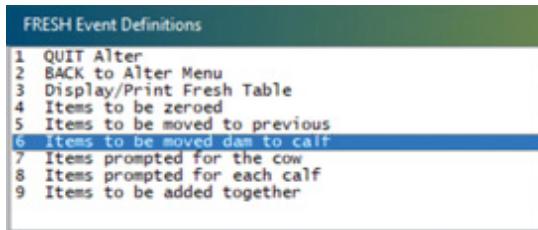
1. Start by typing “ALTER” at the command line.



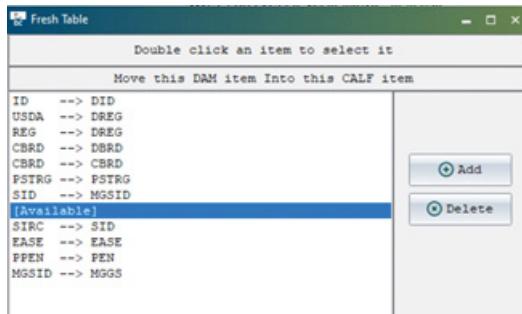
2. Next, click on (C) Fresh event items.



3. Then click on (6) Items to be moved dam to calf.



4. Make sure all the items below are being transferred from the dam's record to the calf's record.



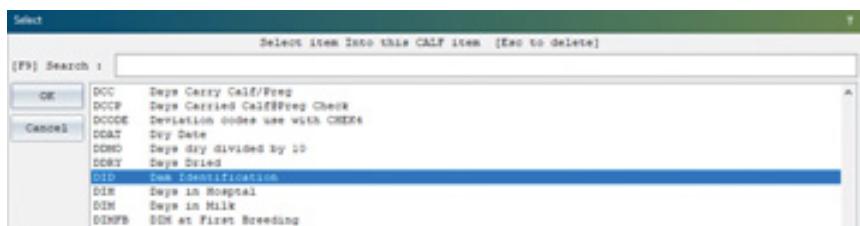
5. If these are not being transferred, then you will need to add them by clicking on the “**+ADD**” button and selecting which dam item needs to be copied to the calf’s record.

A. First choose the dam's item and click ok.



B. Next choose the item on the calf's record that the dam's item needs to be transferred to and click ok.

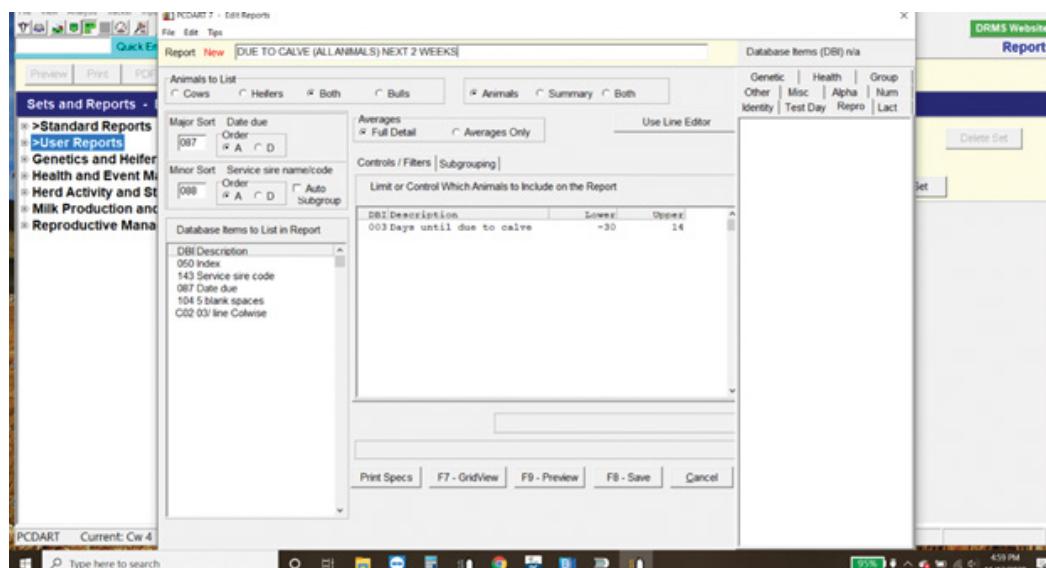
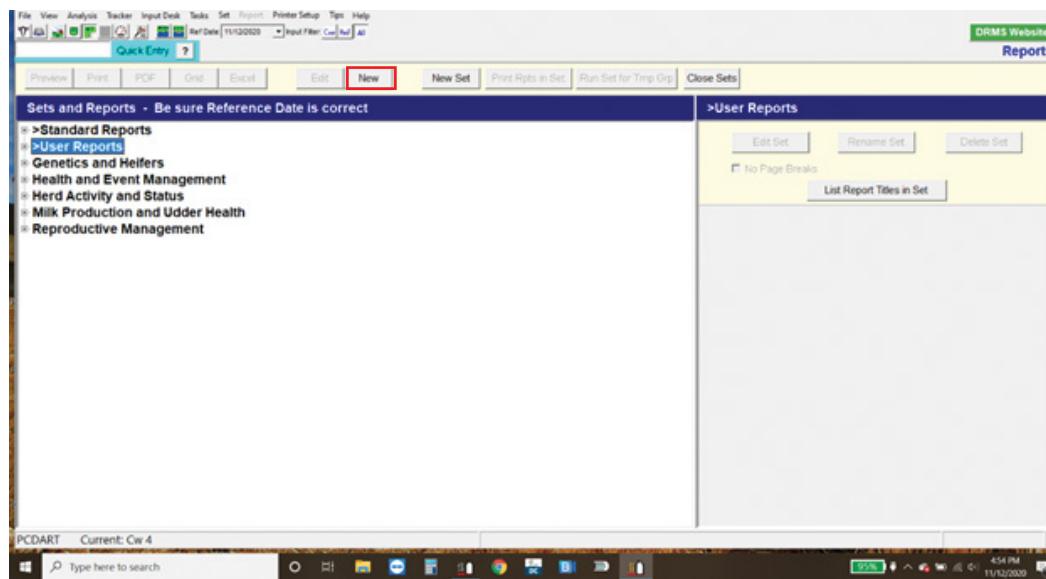
Continue to add items until all needed items are transferred to the calf's record.



Data Entry for PCDART Users

PC DART Users

1. Start by selecting **User Reports**. 2. Click on **New**.



- Name the Report
- **Animals to List:** select **Both**
- Check **Animals or Summary or Both**
- **Major Sort:** select **087**, select **A** (Ascending)
- **Minor Sort:** select **088**, select **A** (Ascending)
- **Database Items to List in Report:** select the following:

050 Index
143 Service sire code
087 Due date
104 Five blank spaces
C02 03/line Colwise

- **Limit or Control Which Animals to Include on the Report:**

Select 003 Days until due to calf

Set Lower Limit at -30

Set Upper Limit at 14

Click F8 - Save

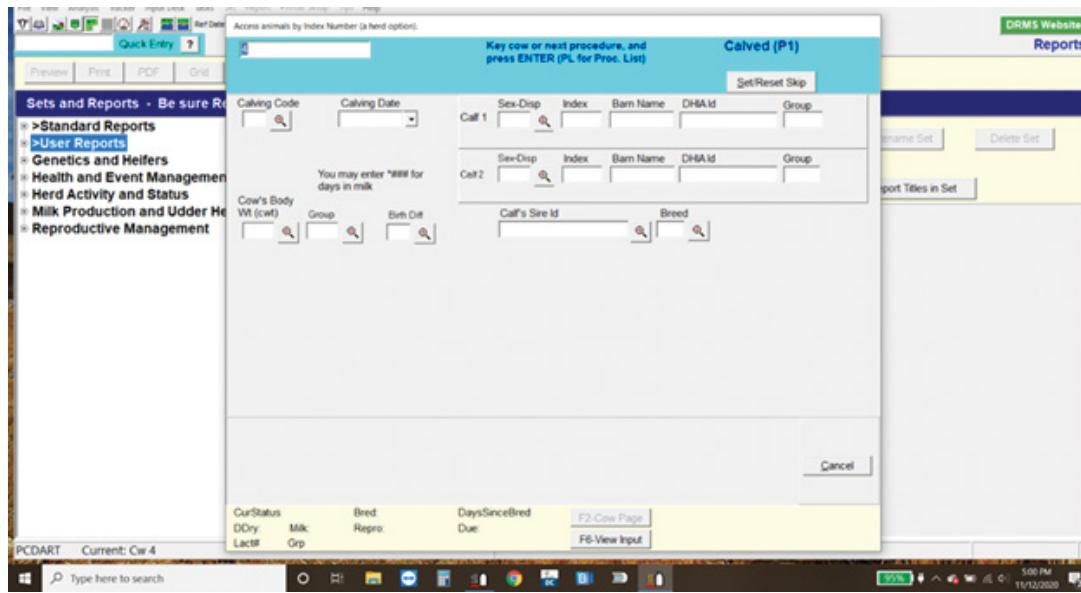
- Note report number and title
- **Print a list of cows and heifers due to calve, from 30 days overdue through the next 14 days.**

Note: Overdue animals could indicate a problem of some kind.

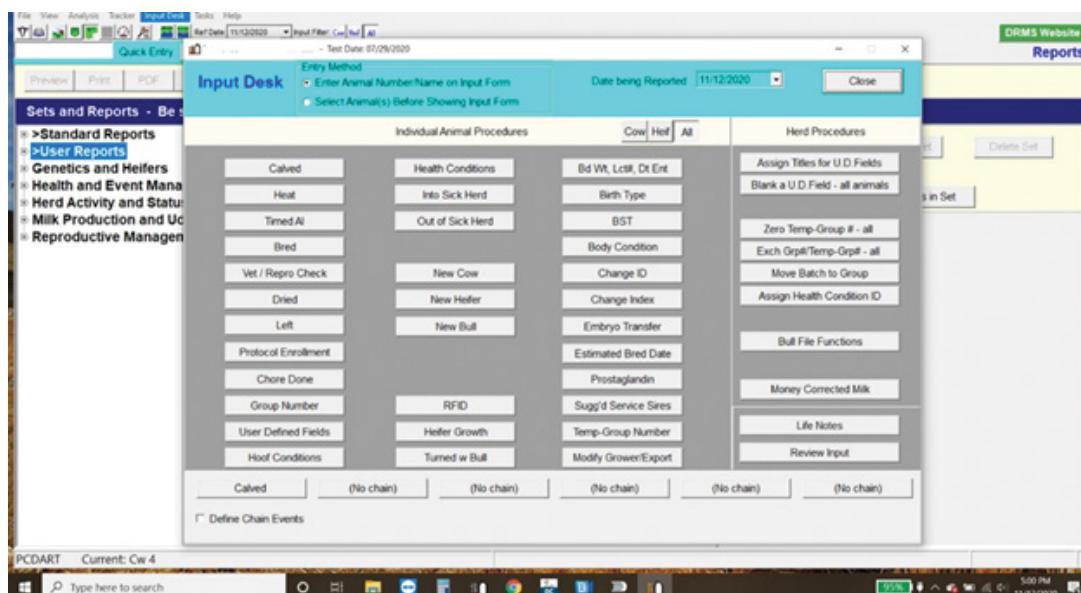
STEPS ONCE A COW OR HEIFER HAS CALVED

1. Select **Input Desk** on the top toolbar. The Input Desk will open.

2. Select **Calved** on the top left.



3. Enter the fresh animal's number



4. Complete the Fresh Event information.

The screenshot shows the PCDART software interface with the following details:

- Top Bar:** File, View, Analysis, Tracker, Input Desk, Tools, Set, Report, Print Setup, Top, Help.
- Access Animals:** Access animals by Index Number (A herd option).
- Main Window:**
 - Cow Information:** Cw 8070 (8070), Hf 8070 (8070), Calved (P1)
 - Calving Details:** Calving Code (S), Calving Date (1112), Sex-Disp (F), Index (90000), Barn Name (412345), DHIA Id (840123456789123), Group (99).
 - Calf Details:** Calf 1 (Sex-Disp F, Index 90000, Barn Name 412345, DHIA Id 840123456789123, Group 99); Calf 2 (Sex-Disp U, Index 0, Barn Name, DHIA Id, Group).
 - Breeding Details:** Cow's Body Wt (cwt) [0], Birth Diff [0].
 - Sire Information:** Calf's Sire Id (507H012111), Breed (HO).
 - Bottom Buttons:** Done, Cancel, F2-Cow Page, F6-View Input.
- Modal Dialog:** A modal window is open, prompting for birth date (10/18/2018), breed (P), and sire ID (507H012111). It also contains checkboxes for 'Do not save Tmp Grp #' and 'Retain Tmp Grp #'.
- Bottom Status:** PCDART Current: HF 8070.

- Enter the **Calving Code** as usual
- Enter the **Calving Date** as usual
- Enter **Sex of Calf** as usual and **“Keep” Record**
- Important for Beef x Dairy Cross Calves (Only)
 - Start **Index Numbers** at 90000 (beef cross calves only)
 - Dairy calves as **U**
 - Use the 6-digit visual eartag number as **Barn Name**
 - Enter the RFID 15-digit number for DHIA ID
 - Assign a unique Group Number, if you like
 - Calving Ease Data** is required 1-5
 - 1 = No Assistance
 - 2 = Some Assistance
 - 3 = Some Difficulty
 - 4 = Hard Pull
 - 5 = Very Hard Pull/C-Section
 - Calf's Sire ID:** list a beef sire by the sire code number
 - Breed** should reflect the sire's breed code
 - Enter **Done**



Maternity Log

ProfitSOURCE Newborn Calf Protocol

BEST PRACTICES

1. A calf should be born into a clean, dry, well-bedded and draft-free maternity pen.
2. Remove the calf from the dam as soon as it is found and place the calf in a separate area that is clean, dry, warm, well-ventilated and draft-free.
 - a. The longer the calf remains with the dam and in the calving environment, the greater its risk for infection from exposure to infectious pathogens in the bedding, nasal secretions, uterine fluid, air and manure-contaminated coat or udder skin.
 - b. Do not wait for the calf to nurse on its own before removing it from the dam.
3. Disinfect the navel by dipping it in a 7% iodine solution or equivalent.
 - a. This will inhibit infectious bacteria from entering the open umbilical cord.
 - b. Alcohol in the iodine solution will also help to seal and dry the cord.
 - c. Dipping the navel should be repeated within 12 hours.
 - d. Do not use diluted iodine solutions such as teat dip.
4. Feed four quarts (one gallon) of good quality maternal colostrum or two quarts of colostrum replacer by bottle feeding or esophageal feeder within four hours of birth.
5. Calves should always be provided a source of fresh water.

COLOSTRUM MANAGEMENT

Follow an established colostrum protocol to help ensure successful passive transfer of immunity.

1. When feeding maternal colostrum:
 - a. Collect colostrum within four (4) hours after calving.
 - b. Provide four quarts (one gallon) of good quality maternal colostrum within four hours of birth by bottle feeding or esophageal feeder.
 - c. If the calf does not voluntarily drink four quarts by bottle feeding, use an esophageal tube feeder to administer any colostrum that the calf does not voluntarily drink so the calf consumes the entire feeding.
 - d. Colostrum quality can be determined using a Brix refractometer
 - i. Colostrum quality benchmarks to achieve successful passive transfer based upon latest calf research:
 1. Refractometer reading 25 Brix or higher*
 - a. Feed four quarts
 2. Refractometer reading 18-24 Brix*
 - a. Supplement by adding 50 grams of IgG of First Day Formula® CR colostrum replacer. Use 1/3 of a 500g packet or one (1) scoop of the provided scoop in a 20 lb. pail.
 3. Refractometer reading below 18 Brix*
 - a. Discard or use as transitional milk
 - b. Feed calf two (2) quarts of First Day Formula CR colostrum replacer
 - e. Avoid feeding colostrum from Johne's positive cows, cows with mastitis, bloody (leaking), delayed milking or suckled.
 2. When feeding a colostrum replacer:
 - a. Replacing or supplementing maternal colostrum is recommended if good quality colostrum is not available. First Day Formula CR colostrum replacer is research proven and can be fed as a replacement for, or a supplement to, maternal colostrum.
 3. Use transitional milk (second and third milking-post calving) for second and third calf feeding. Begin feeding milk replacer or pasteurized whole milk by the fourth feeding.

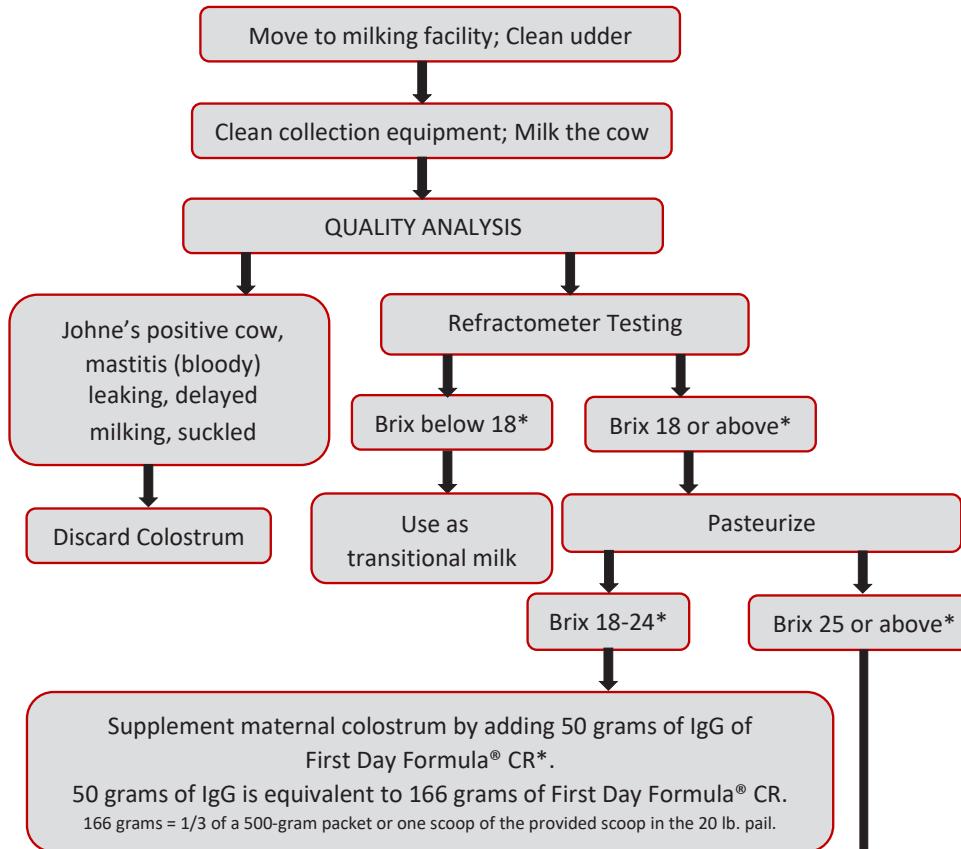


*For Jersey calves, deduct 2 from Brix values.

®First Day Formula is a registered trademark of Select Sires Inc. All claims, representations, and warranties, expressed or implied, are made only by the company responsible for manufacturing and not by Select Sires Inc., its member cooperatives, its agents or employees. First Day Formula CR is manufactured for Select Sires Inc.

Colostrum Management

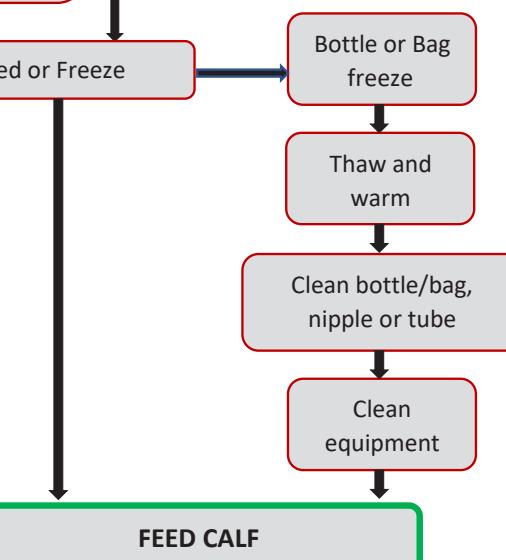
MATERNAL COLOSTRUM



Safe.

Simple.

Scientifically proven.



COLOSTRUM REPLACER

USE	HOW AND WHEN TO FEED - FOR TYPICAL DAIRY OR BEEF CALVES AT BIRTH (80-100 LB.)				USAGE LEVEL
To replace maternal colostrum	Mix 150 grams of globulin protein (1 packet or 3 scoops) with 2 quarts clean, warm (115° F) water. Agitate well and feed solution at body temperature using a nipple bottle. Be certain entire volume is fed to the calf and, if necessary, use an esophageal feeder. Begin feeding calf milk replacer 6-12 hours later or at the next scheduled feeding.				1 - 500 gram packet OR 3 level scoops from 20 lb. pail
To supplement maternal colostrum using packet	Mix ½ packet First Day Formula® CR with 1 quart clean, warm (115° F) water. Agitate well and feed solution at body temperature using a nipple bottle. Be certain entire volume is fed to the calf and, if necessary, use an esophageal feeder. Feed at least 2 quarts clean, disease-free colostrum, as well. Begin feeding calf milk replacer 6-12 hours later or at next scheduled feeding.				½ packet (250 grams)
	GRAMS OF GLOBULIN PROTEIN	SCOOPS PER CALF	ADDED GRAMS OF FIRST DAY FORMULA CR		ADDED QTS OF WATER (115°F)
To supplement maternal colostrum using 20 lb. pail	100	2	332		1
	50	1	166		0.5



TDBEEF

WHAT IS YOUR PLAN?

No doubt, you have genetic plans and goals for your dairy herd. With unstable markets over the past few years and unknowns about what the future holds, it's likely that your plans include breeding a portion of your herd to beef sires to generate another profit stream for your dairy. Do you have a reliable marketing plan for the resulting calves?

Select Sires and TD Beef are teaming up to help dairy producers maximize the profitability of every genetic decision made, including marketing their beef x dairy calves. Let's start a conversation today about how we can help make the right plan to maximize profitability and maintain your program's success!

TD BEEF

BRIDGING THE GAP
BETWEEN DAIRY
AND BEEF!

WHO IS TD BEEF?

TD Beef is the cattle procurement company bridging the gap between the dairy and beef industries. Their vast network specializes in the progressive rearing and marketing of the most ideal beef x dairy offspring for the beef market.

PROGRAM SPECIFICS:

- Calves must be sired by TD Beef bulls that are sourced and developed specifically for today's grid-based beef supply chain.
- TD Beef provides age, sire, and source traceability through RFID to ensure premiums.
- Shared carcass data, as available, if ownership is retained
- Dairy producers must utilize Select Sires as the supplier for 100% of their beef and dairy genetics.
- Follow ProfitSOURCE™ calf care guidelines and reap the rewards of superior calf management.

TM ProfitSOURCE is a trademark of Select Sires Inc.



WHAT ARE THE BENEFITS ?



Improved, secure pricing for premium
beef x dairy calves



Flexibility to enter the supply chain at any point; day-old calves, feeder weights or retain ownership



Elite, high-fertility genetics, hand selected to meet grid-based marketing at a reasonable fixed price



Connecting packer interest with age, sire, and source traceability through RFID



Highly-trained Select Sires consultants will help you determine the best breeding plan to ensure the highest profitability for your herd

PUT YOUR HERD ON THE PATH TO GREATER PROFITABILITY BY CONTACTING:



YOUR SUCCESS Our Passion®

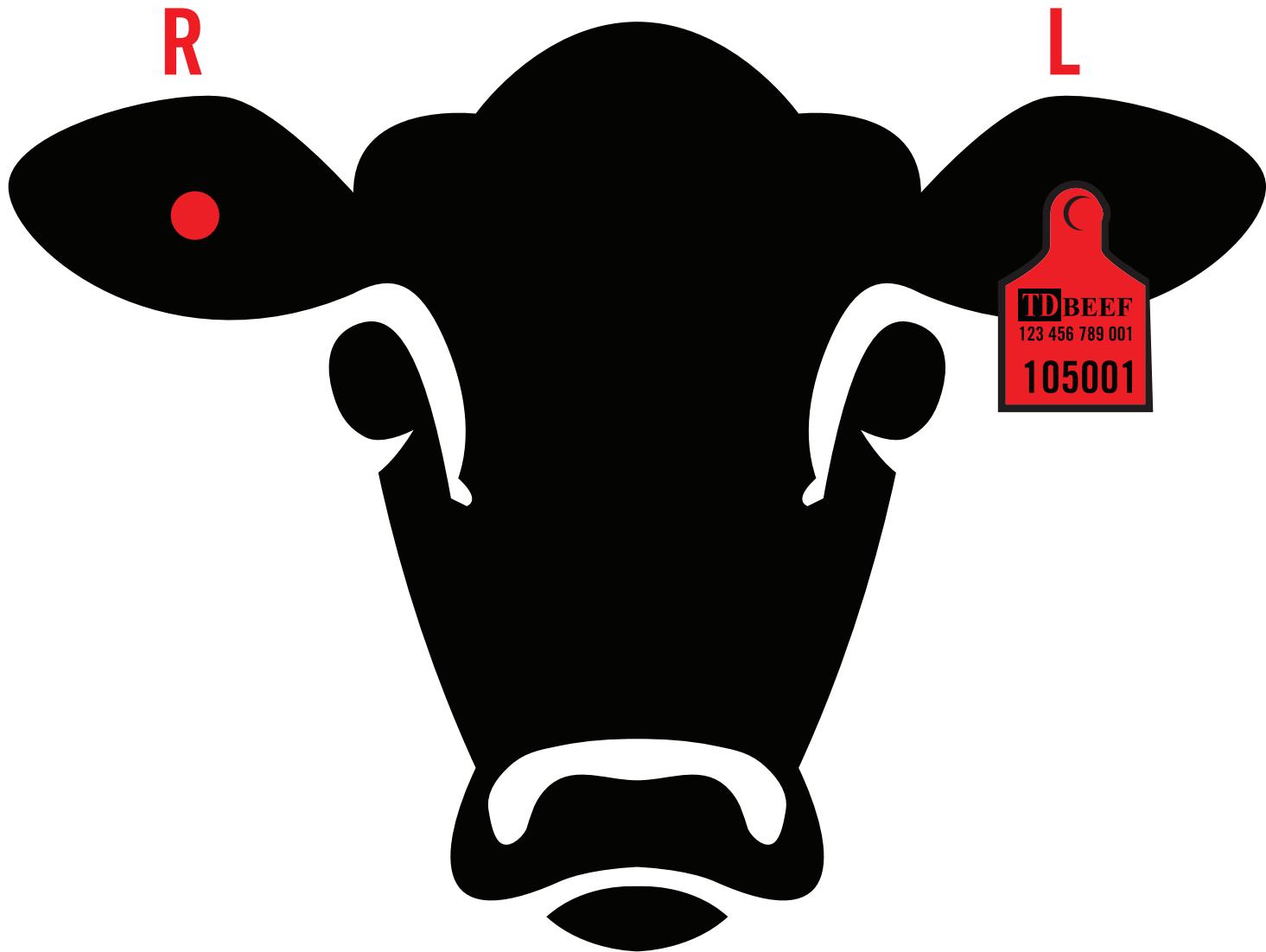
Phone: (614) 873-4683 • www.selectsires.com

Mike De Groot, mike@tdbeef.com, (575) 799-1301

*Your Success Our Passion. is a registered trademark of Select Sires.

TD Beef Calf Care Qualifications

- Feed four quarts (one gallon) of good quality maternal colostrum or two quarts of colostrum replacer within four hours of birth.
Alimente unos cuatro (4) cuartos (un galón) de calostro materno de alta calidad o dos (2) cuartos del sustituto de calostro entre cuatro (4) horas de vida.
- Dip the calf navel immediately at birth and repeat within 12 hours with 7% iodine or comparable solution.
Inmediatamente al nacer y doce (12) horas después, sumerja cada ombligo en yodo al 7% o con una solución comparable.
- Accurately complete the Maternity Log daily.
Complete con precisión el Registro de maternidad de TD Beef diariamente
- Tag TD Beef calves with a TD Beef dangle tag (left ear)
Etiquete todos los terneros TD con etiquetas TD Beef colgantes (oreja izquierda)
Red (if the calf is from a Holstein cow or heifer)
Roja- si el ternero es de una vaca/novilla Holstein
Green (if the calf is from a Jersey or Holstein x Jersey cross cow or heifer)
Verde- si el ternero es de una Jersey o una vaca/novilla Holstein x Jersey.
- Tag TD Beef calves with the correlating red RFID (right ear) with a grey rivet provided by Select Sires.
Etiquete todos los terneros TD con la etiqueta RFID roja (oreja derecha) que se correlaciona con la etiqueta colgante.
Usa al remache gris proporcionada por Select Sires.
- The dangle tag and RFID button tag should be placed on the fronts of the ears in the middle, between cartilage ribs.
Rivets go on the back of the ear.
La etiqueta colgante y la etiqueta RFID debe ser puestos al frente de las orejas, centro y entre las costillas de cartílago.
Remaches van a la parte trasera de la oreja.





Dangle Tag and 840 RFID Tag Combo Angus x Holstein

Eartag Combo TD Beef 25-count

Red dangle tag with the TD Beef logo and 840 RFID numeric ID
Gray rivet back – blank

Red RFID button tag with 840 numeric ID
Gray rivet back



Dangle Tag and 840 RFID Tag Combo Simmental or Charolais x Jersey or Cross

Eartag Combo TD Beef 25-count

Green dangle tag with the TD Beef logo and 840 RFID numeric ID
Gray rivet back – blank

Red RFID button tag with 840 numeric ID
Gray rivet back

All TD Beef dangle tags have the TD Beef logo on the top of the tag, an RFID in the middle of the tag and large-print ID number on the bottom of the tag. The first digit of the ID number represents US region of calf origin:

1 – TX and NM 2 – Northeast 3 – IN/OH/MI 4 – WI 5 – MN/SD/I-29 Corridor 6 – ID/Northwest

Stipulations for use of TD Beef tags

- Calves to be tagged must be sired by a TD Beef sire.
- The dairy must agree to proper calf care guidelines as specified within this document.
- The dairy is required to sign a ProfitSOURCE Management and Data Sharing Agreement and adhere to all protocols as outlined in the agreement.
- It is unlawful to remove the 840 RFID button tag once the calf is tagged.
- TD Beef tags provide capability to capture data throughout the production chain.
- The dairy must have a USDA Premise ID number for the delivery location.
If they do not have an ID number, they may apply for one through their State Department of Agriculture at the link below
<https://www.aphis.usda.gov/aphis/ourfocus/animalhealth/traceability/state-pin/state-pin>
- Prior to tag shipment, we will verify the USDA Premise ID provided matches the dairy delivery location on record in the USDA database.
 - If they do not match, we will contact the Select Sires cooperative that placed the order indicating that there is a discrepancy and will work together to resolve the issue.
- Once tags are shipped directly to the dairy, we will enter the tag numbers shipped into the USDA database for the respective dairy.

To Order Tags

- No ordering will take place on behalf of the individual sales representative.
- Designated cooperative staff members will be responsible for monitoring and reporting calf projections and tag needs for their cooperative's TD Beef herds.
- The designated cooperative staff member is responsible for reporting tag projections in the "live" worksheet for each respective cooperative until agreements are submitted and projections are obtained automatically.
 - Texas and New Mexico
 - Tags will be shipped directly to dairies on a quarterly basis.
 - Sam Tolley Pickups
 - Tags will be shipped directly to Sam Tolley for distribution.